

MINUTES

LOUISIANA SOYBEAN AND GRAIN RESEARCH AND PROMOTION BOARD

November 20, 2020
Baton Rouge, Louisiana

MEMBERS PRESENT: Charles Cannatella, Carlos Polotzola, Scott Wiggers, Dan Turner, Damian Glaser, and Garrett Marsh, Dustin Morris and Darrell Vandeven

MEMBERS ABSENT: JK Bordelon, Thomas Ater, Glen Brown, and Kim Frey

OTHERS PRESENT: Andy Brown, Mike Salassi

Chairman Cannatella called the meeting to order and reviewed the agenda. The Board conducted the business meeting after all research project reports were presented. Research reviews started on November 19th at 8 a.m. and ended at 11:15 a.m. on November 20th.

Kyle Coats with the Louisiana Radio Network (LN) then reviewed the communications activities of the past year and presented a soybean communications proposal to the Board for 2021 as a part of the research proposals prior to the meeting being called to order. The proposal was to continue the weekly soybean informational series. News, get involved outreach, market information, research and production information would again be presented weekly. The Board would also use this to communicate on their activities and industry issues related to the soybean check off. In addition to these radio spots, Kyle also offered adding digital billboards to further promote soybeans to the public in 2021. The Board discussed the proposal and the need to be able to communicate to growers. LN has approximately 22 stations within their network that covers the soybean production regions of the state. The Board has used these communications activities as part of the get involved outreach program. The Board requested LRN update their proposal figures to include the billboards and deferred action on funding until later in the meeting.

The Board next considered the minutes of the previous meeting.

ACTION NO. 1 A motion was made by Carlos Polotzola seconded by Garrett Marsh and carried, to approve the minutes of the previous meeting, January 15, 2020

Andy Brown then presented the various financial reports to the Board. The state financial audit for 2020 was reviewed and Brown gave an overview of the auditor selection process as mandated by state law. The LDAF year to date October 2020 collections report, the current cash position of the Board and the preliminary assessment income projections for the 2021 crop were each presented and discussed (attached).

ACTION NO. 2 A motion was made by Scott Wiggers seconded by Garrett Marsh and carried, to receive and file the FY 2020 audit and the other financial reports.

Next, Brown notified the board that the United Sorghum Checkoff Program was projecting the 2020 crop passback to be \$3,000. Because the passback amount was yet to be approved by USCP's Board and USDA-AMS, the board could not decide how to utilize those funds for FY21. The board tabled review of USCP passback dollars allocation to the January budget meeting. Brown further advised them of the limited funds available for sorghum when reviewing project proposals.

The FFA the proficiency awards and sponsorship request were next considered. The FFA activities and awards program were briefly discussed, noting the limitations of COVID-19 on FFA Activities. Brown shared correspondence from LA FFA on the use of funds for a proficiency award in agronomy and through commodity promotion at the virtual FFA state convention.

ACTION NO. 4 A motion was made by Carlos Polotzola, seconded by Marsh and carried, that the Board provide the same funding for FFA in 2021 with \$1,000 from soybean funds and \$1,000 from grain.

The Board then discussed some research issues. The Board discussed projects and commented on issues they felt should be addressed in 2021. The Board received the 2021 LSU AgCenter research proposals for their review. The LSU AgCenter personnel also expressed their willingness to assist with the Board's review and develop any projects of interest to the Board or have new projects presented at the funding meeting.

Dr. Mike Salassi then gave a brief LSU AgCenter personnel update, reminding the board of Dr. Dan Fromme's retirement. He announced they had made an offer to Dr. Matt Foster to fill Fromme's position as the cotton, corn and sorghum specialist. Dr. Salassi also announced there is an agronomist position open in the Northeast region and that position would soon be advertised.

Chairman Cannatella then discussed availability of LSU personnel and facilities for the January meeting. Due to the 2020 tornado damage, the Dewitt Facility would not be available. After discussion, it was tentatively scheduled that the funding meeting for the LSGRPB would be held at the Rapides Parish Extension Office on **January 19, 2020 beginning at 8:00 am.**

The ethics training and disclosure report requirements were then reviewed. The ethics training for each year can be done at any time during the year online, but must be completed by December 31, 2020. Board members were encouraged to save a hard copy or an electronic copy of the training certificate, or email to Andy Brown to be filed with LSGRPB documents. Brown also informed the board of a new Sexual Harassment Training which would also need to be conducted by Dec. 21, 2020. This training is an online video which had been emailed to the board, and requires a signed acknowledgement form that could also be filed with Brown.

Email reminders with links to the training site will be sent. The disclosure report reminders will come out in the spring regarding the Tier 2.1 reports. Brown reminded members that submissions for reappointment to the Board had been made to Governor Edwards, but had yet to receive an announcement on his decision. Because all members were active in 2020, ethics and sexual harassment trainings are required by all members.

There being no other business the meeting was adjourned.

Charles Cannatella, Chairman

AGENDA

LOUISIANA SOYBEAN AND GRAIN RESEARCH AND PROMOTION BOARD

November 20, 2020

I. CALL TO ORDER

II. MINUTES OF PREVIOUS MEETING

III. FINANCIAL REPORTS:

- Audit
- LDAF Collections Report
- Cash Statement
- Preliminary Assessment Projections

V. BOARD DISCUSSION:

- Research and Funding Priorities
- Research Proposals for 2021
- Louisiana FFA Foundation
- Louisiana Radio Network (LN) Report & Proposal – Kyle Coats and Don Molino
- National Biodiesel Board – Membership
- Selection and Funding of Grain Sorghum Projects for 2021
- USDA/USB outreach and recruiting
 - Charles Cannatella Reappointed in 2019. Nomination due 2022
 - Garrett March Appointed in 2018. Nomination due in 2021. *Will seek nominations at January 2021 meeting.*
- Organizational Funding & Representation (USGC, NCGA/AMCOE, MSSB)
- Ethics Training and NEW Sexual Harassment Training Reminder
- Accounting/Administrative Services

VI. FUNDING MEETING DATE:

VII. OTHER BUSINESS

VIII. ADJOURN

MINUTES

LOUISIANA SOYBEAN AND GRAIN RESEARCH AND PROMOTION BOARD

January 15, 2020

Dewitt Livestock Conference Room
Dean Lee Research Station
Alexandria, Louisiana

MEMBERS PRESENT: JK Bordelon, Dan Turner, Charles Cannatella, Glen Brown, Scott Wiggers, Carlos Polotzola, Kim Frey, Garrett Marsh, and Damian Glaser

MEMBERS ABSENT: Thomas Ater, Darrell Vandeven, and Dustin Morris

OTHERS PRESENT: Rogers Leonard, Kyle McCann, Mike Salassi, and Andy Brown

Chairman Cannatella called the meeting to order after the new LSU Ag Center Soybean Specialist was introduced. David Mosely was introduced by Regional Director Tara Smith. David noted he was from Texas, a graduate of Texas A&M, and had most recently worked for Bayer Agriscience. The Board welcomed him with a few remarks and questions. The minutes of the previous meeting were reviewed.

ACTION NO. 1 A motion was made by Carlos Polotzola, seconded by Garrett Marsh and carried, to approve the minutes of the previous meeting of November 22, 2019.

Andy Brown then reviewed the LDAF December collections report and the YTD collections. The current cash position as of January 14, 2020 and the assessment income projections for the 2019 crop were then presented (see attached). The Board discussed the projections and agreed to use the soybean net assessment income estimate of \$786,426.10 and the wheat and corn assessment income estimate of \$425,778.63 in establishing available funds for the 2020 projects. The sorghum pass back allocation from the United Sorghum Checkoff Program (USCP) for 2020 projects was \$1050.00. Sorghum project allocations were made at the previous meeting totaling \$3,500; the difference of which came from sorghum reserve funds. The Board reviewed the budget worksheet that would be completed by the funding decisions made at the meeting and discussed organizational funding and financial reserves for each fund type.

Chairman Cannatella addressed the Board regarding these projections and the shortfall in harvested acres that would effect their 2020 funding. Cannatella requested the group discuss how to proceed suggesting the options of looking at projects individually and matching to assessment funding, taking action on a specific amount of reserves the board was willing to spend, or to select funding levels first and discuss cuts once priorities were set. Board members discussed and the unanimous decision was to move forward reviewing projects and setting funding levels; to be followed by necessary budgetary adjustments. Cannatella then asked Dr. Rogers Leonard and Dr. Mike Salassi with the LSU AgCenter to review the proposed projects both new and continuing. Dr. Leonard briefly reviewed the overall research request and answered questions regarding the projects submitted. The Board discussed the

amount of sorghum and wheat projects versus the funding available and the future of this work. The Board then reviewed the continuing projects for both soybeans and grain. Funding levels were determined by common consent for each project reviewed. The Board then continued to consider and reviewed each of the new research project proposals submitted and discussed the details of the projects. After all projects were reviewed, funding totals were determined with necessary supplemental funding being pulled from cash reserves. Budget allocations for the LSU AgCenter projects were established at \$1,583,889 in total for 2020 with soybean funding at \$1,241,706 and wheat and corn at \$338,683 and sorghum at \$3,500. The attached 2020 project list contains the projects approved and funded for 2020-2021 with the LSU AgCenter.

ACTION NO. 2 A motion was made by JK Bordelon, seconded by Carlos Polotzola and carried, to approve the LSU AgCenter projects and funding levels for 2020 and the necessary contract budget.

The Board then considered the other research funding and promotional organizations' funding. The Board discussed the Mid-South Soybean Board (MSSB) and was provided a proposed project list for 2020 that included five projects with a total funding request of \$108,905 from the LSGRP. The Board next discussed the National Corn Growers Association (NCGA) and the Aflatoxin Mitigation Center of Excellence (AMCOE) project and the work conducted by them. The funding level for NCGA/AMCOE of \$60,000 was agreed to after the future of AMCOE was discussed. The Board noted previous discussions at the November meeting, which resulted in the \$60,000 budgeted figure. The Board then considered the US Grain Council (USGC) and recommended the funding remain the same at \$20,000 for 2020.

ACTION NO. 3 A motion was made by Carlos Polotzola, seconded by Scott Wiggers and carried, to approve the MSSB request of \$108,905, NCGA/AMCOE at \$60,000 and USGC for \$20,000 for 2021 and to approve the necessary contracts to complete these allocations.

After all projects and funding levels had been agreed upon, the budget worksheet was completed and reviewed (attached).

The Board then discussed various outreach efforts. Chairman Cannatella again asked the group to consider who would replace Thomas Ater once a new Board was established by Governor Edwards, but that Thomas would represent the Board at the January 29th MSSB meeting in Memphis, TN. He offered for other Board members to attend along with Mr. Ater.

Ethics reporting and training requirements were also presented to the Board. The Board then discussed the next possible meeting. The Board discussed holding the next meeting in conjunction with an LSU AgCenter field day in St. Joseph. Dr. Leonard notified the board those dates had not yet been set, but they would consider that meeting date when the announcement is made.

Dr. Leonard thanked the Board for their support and input on the research conducted by the LSU AgCenter and thanked the Board for their work together, notifying the Board of his intentions to retire in February. The Board thanked Dr. Leonard for his service and expertise to the Board and wished him well in retirement.

There being no other business the meeting was adjourned.

LOUISIANA SOYBEAN AND GRAIN RESEARCH AND PROMOTION BOARD
DEPARTMENT OF AGRICULTURE AND FORESTRY
BUDGETARY COMPARISON SCHEDULE
GENERAL FUND
YEAR ENDED JUNE 30, 2020

	ORIGINAL AND FINAL	ACTUAL	VARIANCE WITH FINAL BUDGET POSITIVE (NEGATIVE)
Revenues:			
Net assessments:			
Soybeans	\$ 780,926	827,493 \$	46,567
Wheat and Corn	424,779	421,739	(3,040)
Sorghum	1,050	1,021	(29)
Investment earnings			
Soybeans	5,500	4,567	(933)
Grain	1,000	853	(147)
Sorghum	-	21	21
Total operating revenues	1,213,255	1,255,694	42,439
Expenditures:			
Research			
Soybeans	1,370,283	1,381,020	(10,737)
Wheat and corn	418,683	348,413	70,270
Sorghum	3,500	7,250	(3,750)
Promotion			
Soybeans	1,000	1,000	0
Wheat and corn	1,000	1,000	0
General and administrative			
Soybeans	8,148	26,432	(18,284)
Wheat and corn	1,052	4,678	(3,626)
Sorghum	-	184	(184)
	1,803,666	1,769,977	33,689
Net change in fund balance	\$ (590,411)	(514,283) \$	8,750
Net Position			
Beginning of the year	4,035,590	4,035,590	
End of the year	\$ 3,445,179	3,521,307	

The accompanying notes to the financial statements are an integral part of this statement

**LOUISIANA SOYBEAN AND GRAIN RESEARCH AND PROMOTION BOARD
DEPARTMENT OF AGRICULTURE AND FORESTRY
STATEMENT OF REVENUES, EXPENSES AND
CHANGES IN FUND NET POSITION
FOR THE YEAR ENDED JUNE 30, 2020**

	<u>Soybean</u>	<u>Grains</u>	<u>Sorghum</u>	<u>Total</u>
Revenues:				
Assessments	\$ 1,647,395	421,739	1,021	\$ 2,070,156
	<u>1,647,395</u>	<u>421,739</u>	<u>1,021</u>	<u>2,070,156</u>
Operating Expenses:				
Assessments to United Soybean Board	819,902			819,902
Research	1,381,020	348,413	7,250	1,736,684
Promotion	1,000	1,000		2,000
Collection fees	7,512	4,488	-	12,000
Professional services	11,700	-	-	11,700
Board meetings and travel	4,536	-	-	4,536
General and administrative	2,684	190	184	3,058
	<u>2,228,353</u>	<u>354,092</u>	<u>7,434</u>	<u>2,589,880</u>
Total operating expenses	<u>2,228,353</u>	<u>354,092</u>	<u>7,434</u>	<u>2,589,880</u>
Operating income	<u>(580,959)</u>	<u>67,648</u>	<u>(6,413)</u>	<u>(519,724)</u>
Non-Operating Revenues (Expenses):				
Interest income	<u>4,567</u>	<u>853</u>	<u>21</u>	<u>5,441</u>
	<u>4,567</u>	<u>853</u>	<u>21</u>	<u>5,441</u>
Increase in net position	(576,392)	68,501	(6,392)	(514,283)
Reimbursements between funds	1,685	(1,685)	-	-
Net Position				
Beginning of the year	<u>3,421,137</u>	<u>603,161</u>	<u>11,292</u>	<u>4,035,590</u>
End of the year	<u>\$ 2,846,430</u>	<u>669,977</u>	<u>4,900</u>	<u>\$ 3,521,307</u>

The accompanying notes to the financial statements are an integral part of this statement

LOUISIANA SOYBEAN AND GRAIN RESEARCH AND PROMOTION BOARD
DEPARTMENT OF AGRICULTURE AND FORESTRY
STATE OF LOUISIANA

Schedule of Findings and Questioned Costs
For the year ended June 30, 2020

Section I - Summary of Auditor's Results

Financial statements

Type of auditor's report issued	Unqualified
Internal control over financial reporting:	
-Material weakness(es) identified?	_____ yes <u> x </u> no
-Significant deficiency(ies) identified? reported	_____ yes <u> x </u> none
-Noncompliance material to financial statements?	_____ yes <u> x </u> no
Was a management letter issued	_____ yes <u> x </u> no
Non-Compliance with State Laws and Regulations	_____ yes <u> x </u> no
Non-Compliance with Soybean Promotion, Research and Consumer Information Act of 1990 and the Soybean Promotion and Research Order	_____ yes <u> x </u> no

State Financial Assistance – None

Section II - Financial Statements Findings - None

Prior Year Findings - None

LOUISIANA SOYBEAN AND GRAIN RESEARCH AND PROMOTION BOARD

ASSESSMENTS, REFUNDS & TRANSFERS BY COMMODITY

FOR THE PERIOD ENDING JUNE 2020

	SOYBEAN		WHEAT	
	Month	YTD	Month	YTD
Assessments	\$17,565.31	\$1,619,355.59	\$263.54	\$2,218.72
Less 3% Due LDAF		\$7,512.10		\$35.30
Net Assessments	\$17,565.31	\$1,611,843.49	\$263.54	\$2,183.42
Late Fees Received	\$0.00	\$0.00	\$0.00	\$0.00
Late Fees Refunded	\$0.00	\$0.00	\$0.00	\$0.00
Subtotal	\$17,565.31	\$1,611,843.49	\$263.54	\$2,183.42
Less:				
Refunds	\$0.00	\$0.00	\$0.00	\$0.00
Misc. Expenses	\$0.00	\$0.00	\$0.00	\$0.00
Board Transfers	\$17,565.31	\$1,611,843.49	\$263.54	\$2,183.42
Due to Board				
	CORN		SOYBEAN BUSHELLS ASSESSED	
	Month	YTD	Month	YTD
Assessments	\$9,162.55	\$419,520.04	396,623.43	46,994,969.88
Less 3% Due LDAF		\$4,452.60	Qtr Ending 06/30	
Net Assessments	\$9,162.55	\$415,067.44	2,290,223.65	
Less:				
Refunds				
Misc. Expenses	\$0.00	\$0.00		
Board Transfers	\$9,162.55	\$415,067.44		

**LOUISIANA SOYBEAN & GRAIN RESEARCH & PROMOTION BOARD
CURRENT CASH POSITION - WORKSHEET - 6/30/2020**

	SOYBEAN	WHEAT/CORN	SORGHUM	TOTAL
CURRENT ASSETS				
CASH in MM	\$3,206,102.40	\$756,295.17	\$13,253.97	\$3,975,651.54
Operating Acct.	\$3,505.89			\$3,505.89
TOTAL	\$3,209,608.29	\$756,295.17	\$13,253.97	\$3,979,157.43
Account Receivables				
LDAF May Collections	\$16,118.21	\$19,008.75		\$35,126.96
LDAF June Collections	\$17,565.71	\$9,426.09		\$26,991.80
USCP 2020 Passback			1,020.91	1,020.91
TOTAL	\$3,243,292.21	\$784,730.01	\$14,274.88	\$4,042,297.10
ENCUMBRANCES				
USB 4th Qtr	\$30,871.65			\$30,871.65
*Accounting 2020	\$1,990.00	\$510.00		\$2,500.00
*Audit 2020	\$3,582.00	\$918.00		\$4,500.00
LN 2020	\$6,510.00			\$6,510.00
NCGA/AMCOE 2019		\$60,000.00		\$60,000.00
USGC		\$20,000.00		
MSSB 2020	\$108,905.00			
LSU AGCTR 2019	\$620,853.00	\$171,091.50		\$ 791,944.50
TOTAL	\$772,711.65	\$252,519.50	\$0.00	\$896,326.15
Reimbursement				
2020 Grain to Operating	\$2,183.11	(\$2,183.11)		
Sorghum Projects 19 & 20		\$12,000.00	(\$12,000.00)	
UNDESIGNATED FUNDS	\$2,470,580.56	\$542,027.40	\$2,274.88	\$3,145,970.95
* General Expenses are split based on gross income 79.6% Soybean and 20.4% Wheat/Corn.				

LOUISIANA SOYBEAN & GRAIN RESEARCH & PROMOTION BOARD
CURRENT CASH POSITION - WORKSHEET - 10/31/2020

	SOYBEAN	WHEAT/CORN	SORGHUM	TOTAL
CURRENT ASSETS				
CASH in MM	\$2,549,314.37	\$652,755.11	\$14,277.16	\$3,216,346.64
Operating Acct.	\$3,189.76			\$3,189.76
TOTAL	\$2,552,504.13	\$652,755.11	\$14,277.16	\$3,219,536.40
Account Payables				
2020 Grain to Operating Reimbursement**		-\$2,183.11		
Sorghum to Grain Reimbursement		\$12,000.00	-\$12,000.00	
LN 2020	-\$2,418.00			
LSU AGCTR 2020	(\$620,853.00)	(\$171,091.50)	\$ -	
2020 Accounting	(\$1,990.00)	(\$510.00)		(\$2,500.00)
2020 Admin Services	(\$2,590.00)			
UNENCUMBERED BALANCE AS OF 10/31/2020	\$1,924,653.13	\$491,480.50	\$2,277.16	\$2,418,410.79
* General Expenses are split based on gross income 79.6% Soybean and 20.4% Wheat/Corn.				

2019 ASSESSMENT INCOME ESTIMATES - 1/10/2020

		CORN	WHEAT	SORGHUM	
HARVESTED ACRES		490,000	20,000		
AVERAGE YIELD		184	45		
TOTAL PRODUCTION		90,160,000	900,000		
SLIPAGE %	5	4,508,000	45,000		
TOTAL COLLECTIONS BU.		85,652,000	855,000		
GROSS COLLECTIONS		\$428,260.00	\$4,275.00		
REFUNDS					
Percent		0.10	0.10		
TOTAL		428.26	4.28	25% pass back	
COLLECTION COST		4,572.53	639.67		
NET COLLECTIONS		\$423,259.21	\$3,631.06	\$3,027.74	
TOTAL: WHEAT AND CORN			\$426,890.27		
		SOYBEANS			
HARVESTED ACRES		1,020,000			
AVERAGE YIELD		57			
TOTAL PRODUCTION		58,140,000			
SLIPAGE %	5	2,907,000			
TOTAL COLLECTIONS BU.		55,233,000			
PRICE EST.		\$8.50	\$9.00	\$9.50	\$10.00
GROSS COLLECTIONS		\$2,347,402.50	\$2,485,485.00	\$2,623,567.50	\$2,761,650.00
COLLECTION COST		7,512.10	7,512.10	7,512.10	7,512.10
TOTAL COLLECTIONS		\$2,339,890.40	\$2,477,972.90	\$2,616,055.40	\$2,754,137.90
U.S.B. REMITTANCE		\$1,169,945.20	\$1,238,986.45	\$1,308,027.70	\$1,377,068.95
NET COLLECTIONS FOR SOYBEANS		\$1,169,945.20	\$1,238,986.45	\$1,308,027.70	\$1,377,068.95



June 5, 2020

La Soybean & Grain Research & Promotion Brd
Attn: Kyle McCan
P. O. Box 95004
Baton Rouge, LA 70895

Greetings!

I would like to extend my sincere gratitude on behalf of the Louisiana FFA Foundation for your generous donation of \$2000.00 to the Louisiana FFA Foundation. It is through generosity such as yours that we are able to continue to develop and improve programs for middle and high school students. Your donation helps to develop such important life skills as communication, team-work and leadership, as well as a deeper knowledge of the agriculture industry and its importance in everyday life. We are working every day to insure that Louisiana has an educated workforce and great leadership for the future.

Once again, thank you for your continued support of agriculture education.

Sincerely,

Jason Dedon
Chairman of the Board
Louisiana FFA Foundation
244 John M. Parker Coliseum
Baton Rouge, LA 70803
Office: (225)578-5749
Fax: (225)578-0802

Tax ID: 72-0922330

Andy Brown

From: LA FFA Foundation <foundation@laffa.org>
Sent: Friday, November 13, 2020 2:20 PM
To: Andy Brown
Subject: [EXTERNAL] - Re: LA Soybean and Grain Board Annual Funding Request

Hi, Mr. Brown,

Thanks for reaching out. Mr. Boyce is no longer with the Foundation, and until his replacement is hired, we will be conducting Foundation activities from the State FFA Office.

Last year, the Research and Promotion Board's donation was used to fund two proficiency awards: Fiber and/or Oil Crop Production and Grain Production (\$1,000)

The remaining \$1,000 covered the costs of the State Agronomy Career Development Event. Beginning in 2021, this event will be a Louisiana Department of Education Jump Start credential and is endorsed by the Louisiana Department of Ag and Forestry. This credential can be used by students for graduation in the AgriTech Jump Start pathway.

We would definitely appreciate you requesting these funds again for 2021. If needed, I can attend the meeting (if COVID protocols allow) to discuss the sponsorship with the board. The board's faithful support of FFA is extremely important to our continued success.

Please let me know if you have any questions.

Sincerely,

Cade LeJeune

Louisiana FFA Foundation

244 John M. Parker Coliseum
Baton Rouge, LA 70803
P: 225-578-5749
F: 225-578-0802
foundation@laffa.org

The ***Louisiana FFA Foundation*** is a 501(c)(3) non-profit foundation which was founded in 1981 for the purpose of supporting the activities of the Louisiana FFA Association.

On Fri, Nov 13, 2020 at 12:44 PM Andy Brown <andyb@lfbf.org> wrote:

We have our annual proposal meeting for the LA Soybean and Grain Research and Promotion Board meeting at the end of next week. I tried to reach out to Jerry Boyce, my usual contact with the foundation, and it bounced back.

INVOICE

INVOICE DATE	9/1/2020
INVOICE NUMBER	28925
Amount Due: \$ 10,000.00	Page 1

CUSTOMER

SHIP TO

Louisiana Soybean & Grain Research & Promotion Board
P.O. Box 95004
Baton Rouge, LA 70895

Attention: Andy Brown

PLEASE DETACH AND RETURN THIS PORTION WITH YOUR REMITTANCE

CUSTOMER ID	CUSTOMER PO#	ORDER DATE	SHIPPED VIA			FOB	
00626							
TERMS		DUE DATE	IF PAID BY	DEDUCT	SOLD BY		
		10/1/2020		\$ 0.00			
ITEM #	DESCRIPTION	QTY	UNIT	UNIT PRICE	DISCOUNT	EXTENDED PRICE	
40728	FY 2021 Feedstock Producer Organization Voting Member Dues	1.00				\$10,000.00	
40792	Comment (October 1, 2020 - September 30, 2021)						
	<p>****The money received for Membership Dues will not be used for Membership or Lobbying purposes, however, will be used for administrative and project expenses in accordance with the Act and the Order.</p> <p>Please make check payable to National Biodiesel Board. If you have any questions regarding this invoice, please contact Anne Klempeke, Accounting Specialist, at (573) 635-3893. Thank you.</p>						
					SUBTOTAL	\$10,000.00	
					SALES TAX	\$0.00	
					TOTAL DUE	\$10,000.00	

**USCP STATE RECONCILIATION
AND PASSBACK MODEL**

Based on net collections as of September 30, 2020 less \$150,000 in
Collected 2019-2020

Will be distributed 2020-2021

			\$ 6,475,952.86
			6,325,952.86
			Passback
			25%
			1,581,488.22
AR	19,274.22	0.30%	4,706.94
CO	160,223.38	2.47%	39,128.05
KS	3,546,935.06	54.77%	866,194.69
KY	7,006.46	0.11%	1,711.04
LA	12,398.12	0.19%	3,027.74
NE	141,155.77	2.18%	34,471.56
NM	14,468.48	0.22%	3,533.34
OK	209,154.07	3.23%	51,077.38
TX	1,999,311.75	30.87%	488,250.62
TOTAL QSPO			1,492,101.35
AK	41.85	0.00%	10.22
AL	286.16	0.00%	69.88
AZ	1,427.07	0.02%	348.50
CA	859.99	0.01%	210.02
CT	5.46	0.00%	1.33
DC	-	0.00%	-
DE	1,604.58	0.02%	391.85
FL	70.96	0.00%	17.33
GA	6,014.63	0.09%	1,468.83
HI	41.17	0.00%	10.05
IA	1,615.91	0.02%	394.62
ID	22.12	0.00%	5.40
IL	24,322.54	0.38%	5,939.79
IN	20,362.78	0.31%	4,972.78
MA	-	0.00%	-
MD	12,310.77	0.19%	3,006.41
MI	193.76	0.00%	47.32
MN	1,447.95	0.02%	353.60
MO	50,617.43	0.78%	12,361.25
MS	1,736.57	0.03%	424.09
MT	9.38	0.00%	2.29
NC	26,871.51	0.41%	6,562.27
ND	7.60	0.00%	1.86
NJ	1,098.38	0.02%	268.23
NV	76.36	0.00%	18.65
NY	213.55	0.00%	52.15
OH	-	0.00%	-
OR	10.92	0.00%	2.67
PA	945.21	0.01%	230.83
SC	3,184.41	0.05%	777.66
SD	193,283.38	2.98%	47,201.61
TN	1,122.22	0.02%	274.06
US	11,525.97	0.18%	2,814.75
UT	37.67		
VA	660.19	0.01%	161.22
WA	305.56	0.00%	74.62
WI	24.72	0.00%	6.04
WV	-	0.00%	-
WY	20.15	0.00%	4.92
Late Charge	3,646.67	0.06%	890.55
TOTAL NON-QSPO			89,367.44
TOTAL	6,475,952.86	100.00%	1,581,468.80

FUNDING REQUEST: LOUISIANA SOYBEAN AND GRAIN RESEARCH AND PROMOTION BOARD



We understand that the country is facing unprecedented economic challenges and it is still unclear how those challenges will impact our farm communities. Now, more than ever, NCGA must continue a very aggressive plan of work to address the many challenging issues our farmers face.

To fulfill that plan of work, we need to maintain, if not increase, our current level of funding. While NCGA operations and programs are funded from a variety of sources—grants, membership dues, special events like the National Corn Yield Contest and Commodity Classic, and industry—the largest single category is checkoff funding.

As described above, Base Funding supports NCGA staff salaries, our offices in St. Louis and Washington, D.C., our events and meetings. The funds are key to our efforts to educate policymakers, advance a positive image of corn, and provide sound science and technical analysis on issues. Base funding also supports cornerstone association programs, including: Communications and public relations; NCGA team meetings and policy development process; Leadership development programs; CAMMS membership database; NCGA events and programs at Commodity Classic; and, Academic Excellence in Agriculture Scholarship Program.

As always, team program funding supports the grower-approved and managed programs of NCGA that have specific business plans and objectives. These programs are overseen by grower leaders on action teams and committees and managed by national staff. Once a state has met its Base Funding formula obligation, it may then choose to select action teams or specific programs to support. State organizations enjoy the flexibility of funding team programs that are of most interest to the corn growers in their state. The Base Funding ask comes from the Louisiana portion of the Base Funding Formula; the Team Funding ask comes from analyzing your priorities and their overlap with NCGA programs.

FY2021 FUNDING REQUEST TO LOUISIANA SOYBEAN AND GRAIN RESEARCH AND PROMOTION BOARD:

Base Formula	\$12,500
<u>Team Funding</u>	<u>\$50,000</u>
Total Request FY2021	\$62,500

Required Ethics Reporting and Training

Training

All public servants, including all members of appointed Boards and Commissions, shall receive a minimum of one hour of education and training on the Code of Governmental Ethics during each year of his public employment or term of office. This can be done at anytime of the year but must be completed by December 31st of each year of service.

The one hour ethics training course is available by following this link www.ethics.la.gov. Again this one hour of education and training on the ethics code will need to be completed annually (pursuant to LAR.S.42:1170(A)). It can also be completed by attending a live seminar.

After you click on the link, select Training on the main page. Then select Online Training next select Ethics then create your password and follow the instructions. If you need, you can request a new password. Once you are logged in you can look for your past certificates to see if you have complete training for this year. The training is broken up into sections and each one is saved before going to the next. Also you do not have to complete all of them in one session. After completing the training, you should save both an electronic and paper copy of your certificate of completion for your files.

Reporting

Tier 2.1 Personal Financial Disclosure Statements have to be submitted by May 15th following each year or portion of the year of service with the Louisiana Board of Ethics. The forms must be mailed or faxed to the Board of Ethics. As a member of the Louisiana Rice Research Board, you must annually submit a Tier 2.1 Personal Financial Disclosure Statement form to the Louisiana Board of Ethics. You may receive correspondence from the Board of Ethics informing you of this.

In general, the forms ask for information regarding you, your spouse or owned business interests as well as any conflict of interest issues you may have regarding your service on the Board. The only financial information (actual dollar amounts) requested is in regards to income you, your spouse or business receives from the State or any political subdivision as defined by Article VI of the Constitution of Louisiana or for services performed in connection with gambling as defined in R.S. 18:1505.2(L)(3)(a). According to the Louisiana Constitution, the term "Political Subdivision" means a parish, municipality, and any other unit of local government, including a school board and a special district, authorized by law to perform governmental functions.

The Louisiana Soybean and Grain Research and Promotion Board is in Tier 2.1 for disclosure purposes along with all the other various Boards and Commissions of the State. If you hold any other offices or positions that requires filing, only one financial disclosure report needs to be filed but list all positions. Please print and save a hard copy of your completed report for your files.

A link is included that provides the necessary forms and instructions for Tier 2.1 filers. The form allows the filer to fill out the form, print a hard copy to be signed and mailed or faxed to **225/381-7271**. They cannot be emailed. <http://ethics.la.gov/Pub/FinDiscl/F417f.pdf>

There is also a question and answer document that you may find helpful if you have any questions. If you have any additional questions you may contact the Louisiana Board of Ethics at **225/219-5600**. I will also try to help answer any questions you may have. http://ethics.la.gov/pub/FinDiscl/FAQs/FAQs_Tier2.1.pdf

If you would like to view your past disclosure report, they can be view on their website. Just enter your name at the following link. <http://www.ethics.state.la.us/PFDisclosure/DisclosureSearch.aspx>

If you have any questions, please call me.

Thanks,

Andy Brown

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